

References

ALTINKUM PROPERTY TESTIMONIALS

When we finally decided to purchase a property in Turkey we did some research on the internet and came across Deep Blue Villas website, we eventually contacted Richard and the process of buying in Turkey got under way. Right from the word go he made us feel very comfortable with the whole process, Richard gave us an in depth knowledge of all the little extras there would be, so we finally decided to visit Turkey in October 2007 and met up with Fatih. After Fatih showed us several properties we finally decided on buying a resale property which needed some renovation, I must say once we said yes to buying the property Fatih sorted every little detail out for us including the solicitor, buying the furniture, renovation and the renovation costs, we could not fault the whole process of buying a property in Turkey with this company, they have made it very simple. Thank you Richard & Fatih.

Pete & Linda Ball

We would like to thank Fatih from Deep Blue Villas for his advice and help. We have just signed for an apartment in Torba, a lovely quiet area quite near the bustling town of Bodrum. Fatih was always available and showed us a range of apartments in our price range. He knew exactly what we were looking for and did not try to sell us anything outside our budget. He was always on call and nothing was ever too much trouble. He guided us through the legal mine fields and was even at the airport at 2.00am to meet us off the flight from home! Having Richard from Deep Blue Villas in the U.K was a great asset. It was reassuring to have someone at the end of a phone line in U.K to answer any queries. If anyone is thinking of buying a property in Turkey we would highly recommend they do so through Deep Blue Villas. They give expert advice and are friendly, reliable and trustworthy.

Louis and Geraldine Gordon - Belfast N.Ireland

I can't believe it. I can't wait to see the house and site again. It is such a beautiful location and such a peaceful area.

Thanks for everything - you have been so good, very efficient and trustworthy. It was a big step for me to send someone I only met with last October such a large amount of money. You have been very good to deal with, honest, always ready to answer any questions, offer help and advice. I couldn't have bought this house without you. Thank you.

I will advise anyone that wants to buy in Bodrum area to contact you, your service is excellent.

Thanks again,

Terry

I am writing to thank you for your after-sales service. After giving me the keys to my villa you tirelessly obtained quotes from various builders, plumbers and electricians - each of whom you met on site and explained the work that I wanted to be done. You scrutinized the work that had been carried out to ensure it was to a high standard, and you resolved issues where necessary. Afterwards, when I needed to buy furniture and white goods, you spent time scouring numerous shops advising me which ones had special offers for each item. You did not charge anything for your time and you genuinely worked very hard to simplify everything for me. You've been very helpful and I sincerely appreciate your efforts.

Kind regards

Mr.Sattar

We would like to advise anyone who is thinking of buying a home in Turkey and concerned about buying abroad, sending money to almost a stranger and worried that there will be problems that you are unable to sort because you are back in the UK.....worry no more.

We went to Turkey and met with Fatih, who not only made us feel very comfortable in his company but gave us a great insight into how Turkish people are very honourable and trustworthy and in the process of buying our home and having it renovated, found all this to be true. Nothing has been too much trouble and every step of the way we have been advised and sent progress photos.

But this company does not just operate from Turkey, in the UK we have been so impressed by the first class service and contact from Richard. Again nothing has been too much trouble and the level of help and advice, not only in the early days before we went to Turkey but in every step of the process since.

We sincerely, recommend this company for assisting us to buy our Dream Home In The Sun without the headache.

Ava & Avril Mills

Regards Avril

To whom it may concern,

I have found Fatih extremely helpful throughout the time I was purchasing my property in Turkey. He was able to organise many properties for me to view in my price range. He organised builders to renovate the property I purchased in the end and oversaw the building progress. Even after the completion, Fatih has been no end of help to me with regards to payments of taxes and complex management fees etc. It would have been a big struggle to sort everything out myself. I very much recommend Fatih as a competent and honest Agent.

Yours faithfully,

Fay Fraser

Thanks for all the extra effort and can-do attitude you and Fatih have demonstrated during our search for a property in Turkey.

When I visited the Bodrum peninsula in June, the local property knowledge provided by Fatih proved wholly reliable and accurate. And, on several occasions since my visit, we have phoned you with issues that could have become complicated and much more time consuming (or even impossible) if we had attempted to see them through from the UK. Instead, your support, and Fatih's, locally has enabled such matters to be resolved without fuss. I mean for example liaison with the builder and the lawyer, overcoming language problems at all times, selecting furniture and kitchen goods, etc.

Kind Regards,

Bob and Shona

Lindsay, Kevin and I would like to thank you very much for everything that you have done for us in getting our property in your country. We just feel that you have been more than kind and helpful to us. For your thoughtfulness and the nice things you do, thank you very much.

Lindsay Andrey & Kevin

What a great time we had viewing property in Turkey. Fatih took such pains to look after us and make sure the process ran smoothly. He knew our budget and didn't try and show us properties we couldn't afford and when we found one we wanted to buy, he held our hands through the process. No hard sell, just a really enjoyable experience.

Having Richard as a UK contact ensured that we were confident that our trip was well arranged and that our requirements had been passed on effectively. We can't wait to now organise our refurbishment for our villa. We would recommend Deep Blue Villas to anyone looking to buy in Turkey.

Pat Wallis

Take the word of our " FRIENDS " customers :

Two and a half years ago we bought our villa from ABC and we have never looked back. We had tried many other estate agents before we were lucky enough to find ABC. They were very patient and very understanding and not at anytime was any pressure put on us to buy. They were happy to show us as many properties as we wanted, the choice was all ours, any queries or problems we had were answered or dealt with immediately and very effectively, nothing was too much trouble. It was such a pleasure to deal with them we were made to feel we really mattered.

We get the most wonderful and prompt after sales service nothing is too much trouble e.g. transfers from the airport, cleaning, food and drink put into the house ready for our arrival and any other service we require the ABC team will sort it out for us.

This is a team of very honest and trustworthy people and we cannot praise them enough.

Our only regret is that we did not find them first.

If you have any questions about ABC please feel free to contact us we would be only too pleased to help.

Pat & Michael Bickerton - UK - grandad65@talk21.com

I purchased a house from ABC over a year ago and found them to be very helpful. They helped me find my perfect holiday home without any problems including the legal side of things. I now rent my house out and they are my agents, who I trust implicitly. They help me with my house repairs, bills, and other matters. I would recommend them without any hesitation.

Julie Whitehouse - UK

julie@whitehousejulie.wanadoo.co.uk

"We bought our property in Kusadasi in August 2004 through ABC Ltd. The staff were extremely helpful assisting us with the purchase and could not have been more friendly and polite, but definitely not "pushy". They accompanied us in dealing with Solicitors, Tax Office & Notary offices. negotiated very favourable terms with the seller, and their after sales service was excellent & sorted out any difficulties we had, even to the extent of driving my wife to Aydin to help her obtain Residency. An excellent all round service, highly recommended." Eric & Anna Barrowman

ericbarroe@ttnet.net.tr

Kind regards

Eric & Anna - UK

We have recently purchased a property in Kusadasi through ABC and we cannot speak highly enough of the friendly and caring service all the staff have given us. They have helped us with not only the purchase of the property but also guided us through the legal formalities, buying of the furniture and given us support with their after sales service. From the initial viewing to us being able to use our villa took very little time due to their very hard work and we now look upon them not only as an Estate Agent but also as friends.

There is just one thing which might be helpful on your website, and that would be to perhaps given more detailed information on how the company is set up and also the names and positions of the people working there.

Also did you receive our e-mail of 26th October asking if the air-conditioning in the living room could be fitted when the other electrical work is done.

Hope you have enjoyed your days off with your family.

With best wishes

Jan and Phil - UK

We would like to thank you & your staff for all your help in finding us our own " place in the sun " . You were a great help when dealing with any problems we had . Any issue big or small would have been impossible for us to deal with from Ireland ." ABC " were there for us from start to finish . From helping us pick the right property right through to doing a snag list to ensure everything was perfect for us when we returned . We are really looking forward to returning to our new home in the sun .

Best wishes

Kieran & Margaret - Ireland

'Buying a home abroad can be a very nerveing experience. You have to find people you can trust, which is not easy when you consider it's thousands of pounds we are talking about. My partner and I have done exactly that and brought a 2 bedroom villa in Kusadasi, Turkey. We were very lucky that we found an Estate Agent's that not only could we trust but have become our friends as well.

A.B.C Estates looked after us as soon as we landed and arranged transport and hotels. Buying a house in Turkey is different than in England, but A.B.C made it so easy for us to understand. Thanks to Serkan, Jane and the rest of the staff we now have the deeds to a beautiful home.

Belive me if you can trust anyone you can trust A.B.C. We know it can seem a daunting task, so if you want to talk to me you can ring me in England on my mobile, 07810 641 692. Not only is Kusadasi a beautiful place the people are very friendly and helpful too. Happy House Hunting

Bill and Lynn - UK

We live in France and come every year for stay and tour in Turkey, we have visited many places. As were were in love with this country for many years, we searched a holiday house and wanted to find the best place for it : sun, sea, nice people, airport facilities, places to visit. There was one place for that, Kusadasi!

So we went on internet and had link on ABC, Kusadasi homes, real estate agency in Kusadasi.

It was answered to our enquiry very fast, we received a selection of houses with picture on our e-mail, so we could fix an appointment for our next stay in turkey.

The agency helped us for accommodation, and above all they came and met us at our hotel to take us to different places. They were very patient, well organized and efficient. They managed to find us exactly what we wanted at very reasonable price and condition so decision was taken within a few days.

They arranged everything with the lawyer to insure or future owner protection and everything was ready when we came back to kusadasi for summer and have our new house. They helped us too very much with language problems, taking us to shops for necessary furniture and so on. They verified to that everything was in order in house and assured that they would take care while were back to France. It is important to say too that they can offer many services as airport transfert, hotel accommodation waiting to find house…

So we can say we have been really satisfied by agency service and if you have the opportunity to get in touch with the staf, each of them will become a friend to you!

Dana Bertholet - FR

I would like to thank you and your staff for all your help and guidance during my trip to Turkey to buy a second home. I was, of course, apprehensive about buying abroad at first , but your firm's professional approach, excellent legal advice, wide range of properties, invaluable local knowledge and apparent "no hard sell" policy more than allayed any fears that I may have had. I would also like to commend you on your outstanding after-sales service , which went well beyond what would have been expected.

Sincerely,

Hugh Mc Laughlin - Wishaw, Scotland.

We have found ABC to be a very professional and extremely helpful company. They also provide that extra personal touch which gives you the confidence that they will guide you all the way through your purchase and beyond. When we first arrived in Turkey for our Inspection Trip we was extremely nervous of buying a property abroad. ABC made the whole process very easy > and advised us all the way. We only allocated a long weekend to look for > properties, however ABC worked all Weekend and late hours to ensure we > purchased the correct property. If you are looking for a company to provide expert advice, friendly and > supportive staff, English Speaking, Legal Advice and that after sales help > then ABC are the company for you. We couldn't have done it without them.

Gary & Jacci Bowers, Andy & Kelly Davis, Stephen & Emma. - UK